October 29th, 2018

Greetings Construction Leader!

As you are keenly aware, we are facing a significant shortage of construction professionals in the commercial, residential and infrastructure industry. We anticipate the trend to continue as general contractors, specialty trade contractors and material/equipment suppliers vie for top talent. We are writing today to encourage you to join us as industry partners in support of UTSA Construction Science and Management (CSM) program through the Construction Industry Advisory Council (CIAC). Your engagement allows us to improve the program that is placing many people into our workforce, which we desperately need.

The UTSA CSM and CIAC have a partnership dedicated to working together to advance our industry by constantly improving the quality of our graduates and help develop the training programs of our future workforce. We need your support in order to continue the strengthening and building of the UTSA CIAC. CIAC consists of individuals and business entities from construction and construction related industries.

Business Entity Membership Benefits

Any business entity from construction and construction related industries may become a member of the CIAC by completing an application form and providing leadership by making an annual gift of at least $2000.00. -Member entities are entitled to designate a representative, with one alternate, to participate in the activities of the CIAC. Each business entity has one vote in CIAC matters and receives the following benefits:

• Invitation to Members Only Career Fairs (Spring & Fall Semesters)
• Invitation to Annual Scholarship Awards Banquet
• Access to Employment Statistics of CSM Graduates
• Speaking Opportunities at Student Events and Classes
• Direct Input to Curriculum Development

In 2018, the annual gifts provided by CIAC members provided funding for 30 annual scholarships, travel assistance for student competitions and professor stipends for continued education and innovation.

Attached you will find an invoice for your business entity membership in the CIAC and additional opportunities to contribute to student scholarships, competitions, research and development.

We invite you to band together as an industry and support the UTSA CSM program through the CIAC. We look forward to having you join us in making this the best program available for our students and your possible future employees!

Sincerely,

[Signatures]

Wes Johnson
CIAC President

Michael Sireno
CIAC Recruitment Chair

Mike Kaiman
CIAC Development Chair

Tulio Sulbaran
CSM Chair/ Full Professor
### Donation

All of the contributions are one time donations corresponding to the 2019 calendar year

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<tr>
<th>Description</th>
<th>Unit Price</th>
<th>Quantity</th>
<th>Line Total</th>
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<tr>
<td>UTSA Construction Industry Advisory Council</td>
<td>$2,000</td>
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<tr>
<td>EXISTING CIAC Member Scholarship for a Student</td>
<td>$2,000</td>
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<tr>
<td>NEW CIAC Member Scholarship for a Student</td>
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<td>Student Enrichment</td>
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<td>Sponsor CIAC biannual meeting</td>
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<td>Department Enrichment and Faculty Development</td>
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<td>Construction Research Studies</td>
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<td>Other: ____________________________</td>
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(1) The $2000 scholarship donation is matched by the CIAC with $1000 to provide $3000 scholarship to students in behalf of the donor.
(2) Only for NEW CIAC Member Scholarship for a Student; company needs to sign a scholarship agreement.

Due date: Please send your check by January 15, 2019.

Check payable to: UTSA – CACP Dept. of Construction Science

Check memo: Donation - CIAC G00456

Check mailed to: Attn: Dr. Tulio Sulbaran
CACP – Department of Construction Science
501 W. Cesar E. Chavez Blvd.
San Antonio, TX 78207

Check processing/tax benefits: Your check will be forwarded to the UTSA Development Office where they will issue a letter for your company to get the fullest tax benefits possible for your donation.

Questions: Contact Tulio Sulbaran – 210.458.3033- Tulio.Sulbaran@utsa.edu

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<th>Company Name:</th>
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**Legacy Members (3)**

Endowed Scholarship In Honor Of Viola And Gordon Kovich
Endowed Scholarship In Construction Science And Management
Endowed Scholarship In Construction Science And Management
Endowed Scholarship In Construction Science And Management
The Fred And Cathy Raley / Spawglass Endowed Scholarship In Construction Science And Management
Construction Industry Advisory Council Endowed Scholarship in Construction
TPWA Endowed Scholarship in Construction Science And Management

(3) Legacy members invested funds that provide tax benefits and created a capital that generates dividends for perpetuity which help the Construction Science and Management program achieve its mission.

For additional information regarding legacy donations please contact Tulio Sulbaran – 210.458.3033- Tulio.Sulbaran@utsa.edu
Gift Agreement

This agreement is made and entered into __________ day of ________, 2018, between ___________________________________________ (hereinafter referred to as the “Donor”) and The University of Texas at San Antonio (hereinafter referred to as “The University”).

A. ACKNOWLEDGEMENT AND NAME OF GIFT

The Donor pledges to give $2,000 on or before ________________, 2018 to establish the “__________________________________________/CIAC Annual Scholarship in Construction Science and Management” (hereinafter referred to as the “Scholarship”). The Donor may provide additional funds on an annual basis for multiple years and such additional funds shall be expended according to this agreement. The Donor or any other person may at any time prior to the award of the Scholarship make additional contributions to it by gift, will, or otherwise for purposes described herein.

This gift may be matched with funds from the Construction Science Department each year in an amount to be determined by the Department Chair.

B. EXPENDITURE OF THE SCHOLARSHIP

This Scholarship shall be expended according to the terms and conditions prescribed herein:

1. Recipients must be enrolled in a minimum of 9 credit hours and actively pursuing a degree in Construction Science and Management at The University, or its successor. An exception may be made on a case-by-case basis when the student is not required to be enrolled for 9 credit hours, such as when the student is pursuing an internship, provided the student is enrolled in a minimum of 6 credit hours.

2. Recipients must be in good academic standing with The University or its successor.

3. Academic performance will be considered in the scholarship award.
4. The application process requires a completed Department of Construction Science or College of Architecture, Construction and Planning Scholarship Application.

5. The final selection of the recipients will be made by an officially recognized scholarship committee of the Department of Construction Science or College of Architecture, Construction and Planning at the University, or its successor.

C. REPRESENTATIVES AND SUCCESSORS BOUND

This agreement shall be binding upon and inure to the benefit of the parties hereto, their heirs, executors, administrators, legal representatives, successors, and assigns.

IN WITNESS WHEREOF, the parties have caused this agreement to be executed this __________ day of ______________________, 2018.

___________________________________  The University of Texas at San Antonio

Donor

___________________________________  Jana Kennelly
Donor’s Signature  Date  Assistant Vice President for Development

Print Name:  Jana Kennelly
Title:  Assistant Vice President for Development

Address:  ____________________________

Street

City, St, Zip