

October 29<sup>th</sup>, 2018

Greetings Construction Leader!

As you are keenly aware, we are facing a significant shortage of construction professionals in the commercial, residential and infrastructure industry. We anticipate the trend to continue as general contractors, specialty trade contractors and material/equipment suppliers vie for top talent. We are writing today to encourage you to join us as industry partners in support of UTSA Construction Science and Management (CSM) program through the Construction Industry Advisory Council (CIAC). Your engagement allows us to improve the program that is placing many people into our workforce, which we desperately need.

The UTSA CSM and CIAC have a partnership dedicated to working together to advance our industry by constantly improving the quality of our graduates and help develop the training programs of our future workforce. We need your support in order to continue the strengthening and building of the UTSA CIAC. CIAC consists of individuals and business entities from construction and construction related industries.

**Business Entity Membership Benefits**

Any business entity from construction and construction related industries may become a member of the CIAC by completing an application form and providing leadership by making an annual gift of at least \$2000.00. -Member entities are entitled to designate a representative, with one alternate, to participate in the activities of the CIAC. Each business entity has one vote in CIAC matters and receives the following benefits:

- Invitation to Members Only Career Fairs (Spring & Fall Semesters)
- Invitation to Annual Scholarship Awards Banquet
- Access to Employment Statistics of CSM Graduates
- Speaking Opportunities at Student Events and Classes
- Direct Input to Curriculum Development

In 2018, the annual gifts provided by CIAC members provided funding for 30 annual scholarships, travel assistance for student competitions and professor stipends for continued education and innovation.

Attached you will find an invoice for your business entity membership in the CIAC and additional opportunities to contribute to student scholarships, competitions, research and development.

We invite you to band together as an industry and support the UTSA CSM program through the CIAC. We look forward to having you join us in making this the best program available for our students and your possible future employees!

Sincerely,



Wes Johnson  
CIAC President



Michael Sireno  
CIAC Recruitment Chair



Mike Kaiman  
CIAC Development Chair



Tulio Sulbaran  
CSM Chair/ Full Professor



## Donation

All of the contributions are one time donations corresponding to the 2019 calendar year

Description	Unit Price	Quantity	Line Total
<b>UTSA Construction Industry Advisory Council</b>	<b>\$2,000</b>	<b>1</b>	<b>\$ 2,000</b>
EXISTING CIAC Member Scholarship for a Student <sup>(1)</sup>	\$2,000		(1)
NEW CIAC Member Scholarship for a Student <sup>(1 &amp; 2)</sup>	\$2,000		(1&2)
Student Enrichment Support of student chapters, field trips, competition teams, career fairs, etc.	\$800		
Sponsor CIAC biannual meeting	\$750		
Department Enrichment and Faculty Development	\$600		
Construction Research Studies	\$400		
Other: _____			
		<b>Total</b>	

(1) The \$2000 scholarship donation is matched by the CIAC with \$1000 to provide \$3000 scholarship to students in behalf of the donor.  
 (2) Only for NEW CIAC Member Scholarship for a Student; company needs to sign a scholarship agreement.

Due date: Please send your check by January 15, 2019.

Check payable to: UTSA – CACP Dept. of Construction Science

Check memo: Donation - CIAC G00456

Check mailed to: Attn: Dr. Tulio Sulbaran  
 CACP – Department of Construction Science  
 501 W. Cesar E. Chavez Blvd.  
 San Antonio, TX 78207

Check processing/tax benefits: Your check will be forwarded to the UTSA Development Office where they will issue a letter for your company to get the fullest tax benefits possible for your donation.

Questions: Contact Tulio Sulbaran – 210.458.3033- [Tulio.Sulbaran@utsa.edu](mailto:Tulio.Sulbaran@utsa.edu)

Company Name: _____				
Representative	First Name	Last Name	Phone Number	E-mail
Designated				
Alternate				

### Legacy Members <sup>(3)</sup>



Endowed Scholarship In Honor Of Viola And Gordon Kovich



**San Antonio**  
CHAPTER

Endowed Scholarship In Construction Science And Management



Endowed Scholarship In Construction Science And Management



Endowed Scholarship In Construction Science And Management



The Fred And Cathy Raley / Spawglass Endowed Scholarship In Construction Science And Management



Construction Industry Advisory Council Endowed Scholarship in Construction



TPWA Endowed Scholarship in Construction Science And Management

(3) Legacy members invested funds that provide tax benefits and created a capital that generates dividends for perpetuity which help the Construction Science and Management program achieve its mission.

For additional information regarding legacy donations please contact Tulio Sulbaran – 210.458.3033- [Tulio.Sulbaran@utsa.edu](mailto:Tulio.Sulbaran@utsa.edu)

\_\_\_\_\_/CIAC  
**ANNUAL SCHOLARSHIP IN CONSTRUCTION SCIENCE AND MANAGEMENT**

**Gift Agreement**

This agreement is made and entered into \_\_\_\_\_ day of \_\_\_\_\_, 2018, between \_\_\_\_\_ (hereinafter referred to as the “Donor”) and The University of Texas at San Antonio (hereinafter referred to as “The University”).

**A. ACKNOWLEDGEMENT AND NAME OF GIFT**

The Donor pledges to give \$2,000 on or before \_\_\_\_\_, 2018 to establish the “\_\_\_\_\_/CIAC Annual Scholarship in Construction Science and Management” (hereinafter referred to as the “Scholarship”). The Donor may provide additional funds on an annual basis for multiple years and such additional funds shall be expended according to this agreement. The Donor or any other person may at any time prior to the award of the Scholarship make additional contributions to it by gift, will, or otherwise for purposes described herein.

This gift may be matched with funds from the Construction Science Department each year in an amount to be determined by the Department Chair.

**B. EXPENDITURE OF THE SCHOLARSHIP**

This Scholarship shall be expended according to the terms and conditions prescribed herein:

1. Recipients must be enrolled in a minimum of 9 credit hours and actively pursuing a degree in Construction Science and Management at The University, or its successor. An exception may be made on a case-by-case basis when the student is not required to be enrolled for 9 credit hours, such as when the student is pursuing an internship, provided the student is enrolled in a minimum of 6 credit hours.
2. Recipients must be in good academic standing with The University or its successor.
3. Academic performance will be considered in the scholarship award.

\_\_\_\_\_  
Initial – Donor

\_\_\_\_\_  
Initial – UTSA Rep

4. The application process requires a completed Department of Construction Science or College of Architecture, Construction and Planning Scholarship Application.
5. The final selection of the recipients will be made by an officially recognized scholarship committee of the Department of Construction Science or College of Architecture, Construction and Planning at the University, or its successor.

**C. REPRESENTATIVES AND SUCCESSORS BOUND**

This agreement shall be binding upon and inure to the benefit of the parties hereto, their heirs, executors, administrators, legal representatives, successors, and assigns.

IN WITNESS WHEREOF, the parties have caused this agreement to be executed this \_\_\_\_\_ day of \_\_\_\_\_, 2018.

\_\_\_\_\_  
*Donor*

**The University of Texas at San Antonio**

\_\_\_\_\_  
*Donor's Signature*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Jana Kennelly*

\_\_\_\_\_  
*Date*

*Assistant Vice President for Development*

**Print Name:**

**Title:**

**Address:**

\_\_\_\_\_  
**Street**

\_\_\_\_\_  
**City, St, Zip**